Instruction 1(b).

FORM 4

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See

Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

| Vashington. | D.C. | 20549 |  |
|-------------|------|-------|--|

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

**OMB APPROVAL** OMB Number: 3235-0287 Estimated average burden hours per response: 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| for the<br>securiti<br>intende<br>defens  | purchase or sa<br>es of the issue<br>d to satisfy the<br>e conditions of<br>ee Instruction 1 | le of equity<br>r that is<br>affirmative<br>Rule 10b5-   |   |  |   |   |            |   |     |   |   |        |                  |   |                               |            |
|---|--|--|---|--|---|---|------------|---|-----|---|---|--------|------------------|---|-------------------------------|------------|
| Name and Address of Reporting Person*     RUH WILLIAM J   |  |  | 2. Issuer Name <b>and</b> Ticker or Trading Symbol nCino, Inc. [NCNO] |  |   |   |            |   | (Cr | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable)    Director 10% Owner |   |        |                  |   |                               |            |
|   | (Fir   | ,  | Middle)   |  | 3. Date of Earliest Transaction (Month/Day/Year) 11/06/2024 |   |            |   |     |   |   |        | Office<br>below  | er (give title<br>v)                                      | Othe<br>belov                 | (specify   |
| SUITE 200   |  |  | 4. If Amendment, Date of Original Filed (Month/Day/Year)              |  |   |   |            |   |     | 6. Individual or Joint/Group Filing (Check Applicable Line)                                   |   |        |                  |   |                               |            |
| (Street) WILMIN   | NGTON NO   | 2  | 8405  |  |   |   |            |   |     |   |   |        | Form             | filed by Mo   | e Reporting Peore than One Re | I          |
| (City)  | (St  | ate) (Ž  | Zip)  |  |   |   |            |   |     |   |   |        |                  |   |                               |            |
|   |  | Table  | I - No  | n-Deriva   | tive S  | Secui   | rities Acq | uired,  | Dis | posed of,   | or Ben  | eficia | Ily Own          | ed  |                               |            |
| 1. Title of Security (Instr. 3)  2. Transac Date (Month/Da  |  | Execution Date,  |   | 3. Transaction Code (Instr. 8) 4. Securities Acquired (A Disposed Of (D) (Instr. 3, 5) |   |   |            |   |     | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I) (Instr. 4)                             | 7. Nature<br>of Indirect<br>Beneficial<br>Ownership |        |                  |   |                               |            |
|   |  |  |   |  |   |   |            | Code  | v   | Amount  | (A) or<br>(D)                                       | Price  | Transa           | ed<br>ction(s)<br>3 and 4)                                |                               | (Instr. 4) |
| Common Stock 11/06/2  |  |  | 2024  |  |   | S   |            | 20,000(1)   | D   | \$40  | 20  | 6,201  | I <sup>(2)</sup> | By<br>William<br>J. Ruh<br>Trust,<br>U/T/A <sup>(2)</sup> |                               |            |
| Common Stock  |  |  |   |  |   |   |            |   |     |   | 29  | 9,540  | D                |   |                               |            |
|   |  | Tal  |   |  |   |   |            |   |     | osed of, o  |   |        |                  | d   |                               |            |
| 1. Title of Derivative Security (Instr. 3)  2. Conversion or Exercise Price of Derivative Security  (Instr. 3)  3. Transaction Date Execution Date, if any (Month/Day/Year) |  | 4. Transaction Code (Instr. 8) Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |   | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year)                         |   | 7. Title and<br>Amount of<br>Securities<br>Underlying<br>Derivative<br>Security (Instr.<br>3 and 4) |            | 8. Price of Derivative Security (Instr. 5)  (Instr. 5)  (Instr. 4)  9. Number derivative Securities Beneficial Owned Following Reported Transactic (Instr. 4) |     | Ownersh<br>Form:<br>Direct (D<br>or Indirect<br>(I) (Instr.                                   | Beneficial<br>Ownership<br>t (Instr. 4)             |        |                  |   |                               |            |

Date

Exercisable

(D)

Expiration

## **Explanation of Responses:**

- 1. These sales were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person on January 16, 2024.
- $2. \ These \ Shares \ are \ held \ directly \ by \ the \ William \ J. \ Ruh \ Trust, \ U/T/A, \ for \ which \ the \ reporting \ person \ is \ sole \ trustee.$

## Remarks:

/s/ Jeanette Sellers, Attorneyin-fact for William J. Ruh \*\* Signature of Reporting Person

Number

Shares

Title

11/08/2024

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Code

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.