Instruction 1(b).

FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

| Washington, | D.C. | 20549 |  |
|-------------|------|-------|--|

| to Section 16. Form 4 or Form 5 | STATEMENT OF CHANGES IN BENEFICIAL | OWNERSHIP |
|---------------------------------|------------------------------------|-----------|
| obligations may continue. See   |                                    |           |

| OMB APF               | OMB APPROVAL             |  |  |  |  |  |  |  |  |  |  |
|-----------------------|--------------------------|--|--|--|--|--|--|--|--|--|--|
| OMB Number: 3235-0287 |                          |  |  |  |  |  |  |  |  |  |  |
| Estimated average     | Estimated average burden |  |  |  |  |  |  |  |  |  |  |
| hours per response    | e: 0.5                   |  |  |  |  |  |  |  |  |  |  |

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| Name and Address of Reporting Person*     Rieger April     |   |         |         | 2. Issuer Name and Ticker or Trading Symbol nCino, Inc. [ NCNO ]               |  |   |        |      |   |  |                       | heck all app<br>Direc                               | licable)<br>tor  | Ū   | rson(s) to Is  | wner   |   |                             |            |
|--|---|---------|---------|--|--|---|--------|------|---|--|-----------------------|---|--|---|--|--|---|-----------------------------|------------|
| (Last)<br>6770 PA  | (Fii<br>RKER FAR  | ,       | Middle) |  |  | 3. Date of Earliest Transaction (Month/Day/Year) 05/01/2023 |        |      |   |  |                       |   |  |   | below  | ′  |   | Other (s<br>below)          | `          |
| SUITE 2  | 00  |         |         |  | 4. If Amendment, Date of Original Filed (Month/Day/Year) |   |        |      |   |  |                       | r)  |  | i. Individual or Joint/Group Filing (Check Applicab<br>ine) |  |  |   |                             |            |
| (Street) WILMIN  | NGTON NO  | 2       | 8405    |  |  |   |        |      |   |  |                       |   |  |   |  | filed by Mo  |   | oorting Personn<br>One Repo |            |
| (City)   | (St   | ate) (Z | Zip)    |  | Rul  | le 10   | )b5-   | 1(c) | Tran  | sac                                    | tion Indi             | icati   | on   |   |  |  |   |                             |            |
|  | Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan that is intend satisfy the affirmative defense conditions of Rule 10b5-1(c). See Instruction 10. |         |         |  |  |   |        |      | nded to   |  |                       |   |  |   |  |  |   |                             |            |
|  |   | Table   | I - No  | n-Deriva   | tive S   | Secu  | rities | Acq  | uired,  | Dis                                    | posed of              | , or l  | Bene   | eficia  | ally Own   | ed   |   |                             |            |
| 1. Title of Security (Instr. 3)  2. Transac Date (Month/Da |   |         |         | Exec<br>ay/Year) if any  |  | Deemed<br>cution Date,<br>ny<br>nth/Day/Year)               |        |      |   | es Acquired (A)<br>Of (D) (Instr. 3, 4 |                       |   | nd Securit<br>Benefic<br>Owned   | ties<br>cially<br>Following                                 | Form<br>(D) o  | n: Direct<br>or Indirect<br>nstr. 4)                               | 7. Nature<br>of Indirect<br>Beneficial<br>Ownership |                             |            |
|  |   |         |         |  |  |   |        |      | Code  | v                                      | Amount                | (A<br>(D  | ) or   | Price   |  | ed<br>ction(s)<br>3 and 4)   |   |                             | (Instr. 4) |
| Common Stock 05  |   |         | 05/01/2 | /2023  |  |   |        | A    |   | 60,655(1                               | )                     | A   | \$0  | 167,481   |  |  | D   |                             |            |
|  |   | Tal     |         |  |  |   |        |      |   |  | osed of,<br>convertib |   |  |   |  | d  |   |                             |            |
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)        | Derivative Conversion Date Security or Exercise (Month/Day/Year) if any   |         |         | saction (Instr. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) |  | Expiration Date<br>(Month/Day/Year)                         |        |      | 7. Title and<br>Amount of<br>Securities<br>Underlying<br>Derivative<br>Security (Inst<br>3 and 4) |  | .                     | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Number<br>derivative<br>Securities<br>Beneficiall<br>Owned<br>Following<br>Reported<br>Transactio<br>(Instr. 4) | у   | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |   |                             |            |
|  |   |         |         |  | Code   | v   | (A)    | (D)  | Date<br>Exercis   | able                                   | Expiration<br>Date    | Title   | or<br>Nun<br>of  | ount<br>nber<br>res   |  |  |   |                             |            |

## **Explanation of Responses:**

1. These restricted stock units ("RSUs") vest in four equal annual installments starting on May 1, 2024, subject to the reporting person's continued employment through the applicable vesting dates.

/s/ Jeanette Sellers, Attorneyin-Fact for April Rieger

05/03/2023

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.