
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

**FORM S-1
REGISTRATION STATEMENT
UNDER
THE SECURITIES ACT OF 1933**

nCino, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

7372
(Primary Standard Industrial
Classification Code Number)

46-4353148
(I.R.S. Employer
Identification Number)

**6770 Parker Farm Drive
Wilmington, North Carolina 28405
(888) 676-2466**

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

**Pierre Naudé
President and Chief Executive Officer
nCino, Inc.
6770 Parker Farm Drive
Wilmington, North Carolina 28405
(888) 676-2466**

(Name, address, including zip code, and telephone number, including area code, of agent for service)

With copies to:

**Martin Wellington
Robert A. Ryan
Sidley Austin LLP
787 Seventh Avenue
New York, NY 10019
(212) 839-5300**

**Paul D. Tropp
Michael S. Pilo
Ropes & Gray LLP
1211 Avenue of the Americas
New York, New York 10036
(212) 596-9000**

Approximate date of commencement of proposed sale to the public: As soon as practicable after this Registration Statement becomes effective.

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933 check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. **333-249322**

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by checkmark if the registrant has not elected to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act.

CALCULATION OF REGISTRATION FEE

TITLE OF EACH CLASS OF SECURITIES TO BE REGISTERED	AMOUNT TO BE REGISTERED (1)	PROPOSED MAXIMUM OFFERING PRICE PER SHARE (2)	PROPOSED MAXIMUM AGGREGATE OFFERING PRICE	AMOUNT OF REGISTRATION FEE (3)
Common stock, \$0.0005 par value per share	1,387,985	\$72.00	\$99,934,920	\$10,903

- (1) The Registrant is registering 1,387,985 shares of common stock pursuant to this Registration Statement, which includes 181,041 shares which the underwriters have the option to purchase. Does not include shares of common stock that the Registrant previously registered on Registration Statement on Form S-1 (File No. 333-249322), as amended (the "Registration Statement").
- (2) The registration fee is calculated in accordance with Rule 457(a) under the Securities Act of 1933, as amended (the "Securities Act").
- (3) The Registrant previously registered 6,325,000 shares of its common stock on the Registration Statement, which was declared effective by the Securities and Exchange Commission on October 7, 2020, for which the registrant previously paid a filing fee of \$54,515. In accordance with Rule 462(b) under the Securities Act, an additional amount of securities having the proposed maximum aggregate offering price of \$72.00 is hereby registered.

This registration Statement shall become effective upon filing with the Securities and Exchange Commission in accordance with Rule 462(b) under the Securities Act of 1933, as amended.

EXPLANATORY NOTE AND INCORPORATION BY REFERENCE

Pursuant to Rule 462(b) under the Securities Act of 1933, as amended (“Securities Act”), nCino, Inc. (“Registrant”) is filing this Registration Statement on Form S-1 (this “Registration Statement”) with the Securities and Exchange Commission (“Commission”). This Registration Statement relates to the public offering of securities contemplated by the Registration Statement on Form S-1, as amended (File No. 333-249322) (the “Prior Registration Statement”), which the Registrant originally filed with the Commission on October 5, 2020, and which the Commission declared effective on October 7, 2020.

The Registrant is filing this Registration Statement for the sole purpose of increasing the aggregate number of shares of common stock, par value \$0.0005 per share, offered by the selling stockholders of the Registrant by 1,206,944 shares, 181,041 of which are subject to purchase upon exercise of the underwriters’ option to purchase additional shares of the Registrant’s common stock. The additional shares that are being registered for sale are in an amount and at a price that together represent no more than 20% of the maximum aggregate offering price set forth in the Calculation of Registration Fee table contained in the Prior Registration Statement. The information set forth in the Prior Registration Statement, including all amendments and exhibits thereto, are incorporated by reference herein.

The required opinion and consents are listed on the Exhibit Index attached hereto and filed herewith.

EXHIBIT INDEX

Exhibit number	Description
5.1*	Opinion of Sidley Austin LLP
23.1*	Consent of Ernst & Young LLP, independent registered public accounting firm.
23.2*	Consent of Sidley Austin LLP (included in Exhibit 5.1)
24.1†	Power of Attorney.

* Filed herewith.

† Incorporated by reference to the Registrant’s Registration Statement on Form S-1 (File No. 333-249322).

SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the registrant has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in Wilmington, North Carolina, on the 7th day of October, 2020.

nCino, Inc.

By: /s/ Pierre Naudé
Pierre Naudé
President and Chief Executive Officer

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed by the following persons in the capacities and on the dates indicated:

Signature	Title	Date
<u>/s/ Pierre Naudé</u> Pierre Naudé	President and Chief Executive Officer; Director (Principal Executive Officer)	October 7, 2020
<u>/s/ David Rudow</u> David Rudow	Chief Financial Officer and Treasurer (Principal Financial Officer)	October 7, 2020
<u>/s/ Jeanette Sellers</u> Jeanette Sellers	Vice President of Accounting (Principal Accounting Officer)	October 7, 2020
<u>*</u> Steven Collins	Director	October 7, 2020
<u>*</u> Jon Doyle	Director	October 7, 2020
<u>*</u> Jeffrey Horing	Director	October 7, 2020
<u>*</u> Pam Kilday	Director	October 7, 2020
<u>*</u> Spencer Lake	Director	October 7, 2020
<u>*</u> Jeffrey Lunsford	Director	October 7, 2020
<u>*</u> William Ruh	Director	October 7, 2020

*By: /s/ Pierre Naudé
Pierre Naudé
Attorney-in-Fact

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787 SEVENTH AVENUE
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AMERICA • ASIA PACIFIC • EUROPE

October 7, 2020

nCino, Inc.
6770 Parker Farm Drive
Wilmington, North Carolina 28405Re: 1,387,985 Shares of Common Stock, \$0.0005 par value per share

Ladies and Gentlemen:

We refer to the Registration Statement on Form S-1 filed by nCino, Inc., a Delaware corporation (the "Company"), with the Securities and Exchange Commission (the "SEC") on the date hereof pursuant to Rule 462(b) (the "Additional Registration Statement") under the Securities Act of 1933, as amended (the "Securities Act"). The Additional Registration Statement relates to the registration under the Securities Act of 1,387,985 shares (including an aggregate of 181,041 shares that may be sold pursuant to the exercise of the underwriters' option to purchase shares to cover overallocations under the Underwriting Agreement (as defined below)) of Common Stock, \$0.0005 par value per share (the "Additional Secondary Shares"), of the Company. The Additional Registration Statement incorporates by reference the Registration Statement on Form S-1, File No. 333-249322, filed by the Company with the SEC under the Securities Act, as amended to the date hereof (as so amended, the "Original Registration Statement"). This opinion letter is in addition to our opinion letter that was filed as Exhibit 5.1 to the Original Registration Statement. The Additional Secondary Shares are to be sold pursuant to an underwriting agreement among the Company, the selling stockholders named therein and the Underwriters named therein, the form of which has been filed as Exhibit 1.1 to the Original Registration Statement (the "Underwriting Agreement").

This opinion letter is being delivered in accordance with the requirements of Item 601(b)(5) of Regulation S-K under the Securities Act.

We have examined: (i) the Original Registration Statement; (ii) the Amended and Restated Certificate of Incorporation of the Company; (iii) the form of the Underwriting Agreement; (iv) the Additional Registration Statement, and (v) the resolutions adopted by the board of directors of the Company relating to the Original Registration Statement and the

Additional Registration Statement. We have also examined originals, or copies of originals certified to our satisfaction, of such agreements, documents, certificates and statements of the Company and other corporate documents and instruments, and have examined such questions of law, as we have considered relevant and necessary as a basis for this opinion letter. We have assumed the authenticity of all documents submitted to us as originals, the genuineness of all

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signatures, the legal capacity of all persons and the conformity with the original documents of any copies thereof submitted to us for examination. As to facts relevant to the opinions expressed herein, we have relied without independent investigation or verification upon, and assumed the accuracy and completeness of certificates, letters and oral and written statements and representations of public officials and officers and other representatives of the Company.

Based on the foregoing, we are of the opinion that the Additional Secondary Shares are validly issued, fully paid and non-assessable.

This opinion letter is limited to the General Corporation Law of the State of Delaware. We express no opinion as to the laws, rules or regulations of any other jurisdiction, including, without limitation, the federal laws of the United States of America or any state securities or blue sky laws.

We hereby consent to the filing of this opinion letter as an Exhibit to the Additional Registration Statement and to all references to our Firm included in or made a part of the Additional Registration Statement. In giving such consent, we do not thereby admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act.

Very truly yours,

/s/ Sidley Austin LLP

Consent of Independent Registered Public Accounting Firm

We consent to the incorporation by reference in the Registration Statement on Form S-1 filed pursuant to Rule 462(b) of the Securities Act of 1933 of the reference to our firm under the caption “Experts” and to the incorporation by reference of our report dated April 17, 2020, with respect to the consolidated financial statements of nCino, Inc. included in the Registration Statement (Form S-1 No. 333-249322) and related Prospectus of nCino, Inc. for the registration of its common stock.

/s/ Ernst & Young LLP

Raleigh, North Carolina
October 7, 2020