# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 13D**

Under the Securities Exchange Act of 1934

(Amendment No. 7)\*

nCino, Inc.

(Name of Issuer)

Common Stock, \$0.0005 Par Value Per Share

(Title of Class of Securities)

63947X101

(CUSIP Number)

Andrew Prodromos

Managing Director and Chief Compliance Officer
Insight Partners

1114 Avenue of the Americas, 36<sup>th</sup> Floor
New York, NY 10036
(212) 230-9200

With a copy to: Matthew J. Haddad Willkie Farr & Gallagher LLP 787 Seventh Avenue New York, NY 10019 (212) 728-8000

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

July 11, 2024

(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§ 240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box:  $\Box$ 

NOTE: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 240.13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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CUSIP No.	63947X101

1	NAMES OF	REPORT	TING PERSONS					
		Insight Venture Partners X, L.P.						
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) $\Box$							
				(b) □				
3	SEC USE C	NII V						
3	SEC USE C	INLI						
4	SOURCE C	F FUNDS	(See Instructions)					
	OO							
5		DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEM	IS $2(d)$ or $\square$				
	2(e)	IID OD DI	A CE OF OR CANIZATION					
6	CITIZENSI Cayman Isla		LACE OF ORGANIZATION					
	Cayman 151	7	SOLE VOTING POWER					
NUMBEI	R OF	,	0					
SHAR		8	SHARED VOTING POWER					
BENEFICI	ALLY		1,971,260 (1)					
OWNED BY		9	SOLE DISPOSITIVE POWER					
REPORT			0					
PERSON '	WITH	10	SHARED DISPOSITIVE POWER					
- 11	A CORECA	TE 11101	1,971,260 (1)					
11	AGGREGA	TE AMOU	JNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	1,971,260 (	1)						
12			GREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (S	ee $\square$				
	Instructions							
13	PERCENT	OF CLAS	S REPRESENTED BY AMOUNT IN ROW (11)					
	1.7% (1)							
14		REPORTIN	IG PERSON (See Instructions)					
	PN							

CUSIP No.	63947X101

1	NAMES OF RE	NAMES OF REPORTING PERSONS					
	Insight Venture I	Partners (Cayman) X, L.P.					
2	CHECK THE A	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a)					
			(b) □				
3	SEC USE ONLY						
4	SOURCE OF FU OO	JNDS (See Instructions)					
5	CHECK IF DISC	CLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
	CITIZENGLID	OR BUT OF OR ONG ANIZATION					
6	CITIZENSHIP ( Cayman Islands	OR PLACE OF ORGANIZATION					
		7 SOLE VOTING POWER					
NUMBE	R OF	0					
SHAR	ES	SHARED VOTING POWER					
BENEFIC		1,616,458 (1)					
OWNED BY	-	9 SOLE DISPOSITIVE POWER					
REPORT		0					
PERSON	WIIH	10 SHARED DISPOSITIVE POWER					
	L CORECLER	1,616,458 (1)					
11		AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	1,616,458 (1)						
12	CHECK IF THE	AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
12	DED CENTE OF C	N AGG DEDDEGENTED DV AMOUNT DI DON (41)					
13	PERCENT OF C 1.4% (1)	CLASS REPRESENTED BY AMOUNT IN ROW (11)					
14		ORTING PERSON (See Instructions)					
	PN						

CUSIP No. 63947X101

1	NAMES O	F REPOR	TING PERSONS					
		Insight Venture Partners (Delaware) X, L.P.						
2	CHECK TH	HE APPRO	OPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □				
				(b) □				
3	SEC USE C	ONLY						
4	COLIDCE	NE ELIMIDA	C (Cas Instructions)					
4	SOURCE C	JF FUND	S (See Instructions)					
5	~ ~	DISCLOS	SURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
3	CHECK II	DISCLO	SURE OF LEGAL PROCEEDING IS REQUIRED FURSUANT TO ITEMIS 2(u) of 2(c)					
6	CITIZENS	пір ОВ Б	LACE OF ORGANIZATION					
U	Delaware	IIII OKI	LACE OF ORGANIZATION					
	Delamar	7	SOLE VOTING POWER					
		•	0					
NUMBEI	-	8	SHARED VOTING POWER					
SHARI		Ŭ	312,688 (1)					
BENEFICI		9	SOLE DISPOSITIVE POWER					
OWNED BY		-	0					
REPORT PERSON '		10	SHARED DISPOSITIVE POWER					
PERSON	WIIП	-	312,688 (1)					
				ļ				
11	AGGREGA	TE AMO	UNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	312,688 (1)	)						
12	CHECK IF	THE AG	GREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13		OF CLAS	SS REPRESENTED BY AMOUNT IN ROW (11)					
	0.3% (1)							
14		REPORTI	NG PERSON (See Instructions)					
	PN							

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS							
		Insight Venture Partners X (Co-Investors), L.P.						
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a) $\Box$							
				(b) □				
3	SEC USE C	NLY						
4	COLIDOR	E ELIMIDO	(See Instructions)					
4	OO SOURCE C	F FUNDS	(See instructions)					
5		DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
3	CHECKII	DISCLOS	ORE OF ELOAL PROCEEDING IS REQUIRED FORSOANT TO FEINS 2(u) of 2(c)					
6	CITIZENSI	HIP OR PL	ACE OF ORGANIZATION					
Ü	Cayman Isla	_	NOL OF OROTH ALMION					
	<u> </u>	7	SOLE VOTING POWER					
NUMBI	ER OF		0					
SHAI	RES	8	SHARED VOTING POWER					
BENEFIC	CIALLY		46,904 (1)					
OWNED E	-	9	SOLE DISPOSITIVE POWER					
REPOR			0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			46,904(1)					
11	AGGREGA	TE AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	46,904 (1)							
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
10	nen cen :	0 D GT 1 22	A DEPOSITIVE DAY A MOUNTE DAY ONLY (41)					
13		OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
14	0.0% (1)	EDODED	CO DEDCOM (C. T. C. C.)					
14		LEPORTIN	G PERSON (See Instructions)					
Ĭ	PN							

CUSIP No.	63947X101

1	NAMES OF REPORTING PERSONS						
		Insight SN Holdings, LLC					
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)						
				(b) □			
3	SEC USE O	NI V					
3	SEC USE O	INL I					
4		F FUNDS	(See Instructions)				
_	00						
5	CHECK IF	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENCI	ID OD DI	ACE OF ORGANIZATION				
0	Delaware	IIP OK PL	ACE OF ORGANIZATION				
	Belaware	7	SOLE VOTING POWER				
NUMBI	FR OF	,	0				
SHAF	_	8	SHARED VOTING POWER				
BENEFIC	CIALLY		702,837 (1)				
OWNED B		9	SOLE DISPOSITIVE POWER				
REPOR			0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			702,837 (1)				
11	AGGREGA	ΓΕ AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	702,837 (1)						
12		THE ACC	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
12	CHECK IF	THE AGO	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See HISHUCHOHS)				
13	PERCENT (	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	0.6% (1)						
14		EPORTIN	G PERSON (See Instructions)				
	00						

CUSIP No. 63947X101

1	NAMES OF	REPORTI	NG PERSONS				
*	Tunibo or	REI ORTI	NOTEROOMS				
	Insight SN F	Insight SN Holdings 2, LLC					
2	СНЕСК ТН	E APPROP	RIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
				(b) □			
3	SEC USE O	NLY					
4	SOURCE O	F FUNDS (	See Instructions)				
	OO		, 				
5	CHECK IF I	DISCLOSU	RE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6		IIP OR PLA	ACE OF ORGANIZATION				
	Delaware		Took E Morroso Politico				
		7	SOLE VOTING POWER				
NUMBE		0	U CHARER VOTRIC DOWER				
SHAR BENEFICI		8	SHARED VOTING POWER 1,315,327 (1)				
OWNED BY		9	SOLE DISPOSITIVE POWER				
REPORT	-	y	O SOLE DISPOSITIVE POWER				
PERSON		10	SHARED DISPOSITIVE POWER				
		10	1,315,327 (1)				
11	AGGREGA	TE AMOUI	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	1,315,327 (1)						
12	CHECK IF	THE AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
	1.1% (1)						
14		EPORTING	G PERSON (See Instructions)				
	00						

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS						
1	NAMES OF	INAMES OF REPORTING PERSONS					
	Insight Venture Partners IX, L.P.						
				( ) <b>[</b>			
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □			
				(b) □			
_	~-~						
3	SEC USE O	NLY					
	govin an o						
4		F FUNDS	(See Instructions)				
	00		AND OF A FOLLOW PROCEEDING AS PROVIDED BY BOX AS AS AS AS AS				
5	CHECK IF	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
	~						
6			ACE OF ORGANIZATION				
	Cayman Isla						
		7	SOLE VOTING POWER				
NUMBE	_		0				
SHAF		8	SHARED VOTING POWER				
BENEFIC			5,144,064 (1)				
OWNED B		9	SOLE DISPOSITIVE POWER				
REPOR			0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			5,144,064 (1)				
11	AGGREGA	ГЕ АМОС	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	5,144,064 (1						
12	CHECK IF	ΓHE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
13	PERCENT (	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)				
	4.5% (1)						
14	TYPE OF R	EPORTIN	G PERSON (See Instructions)				
	PN						

CUSIP No.	63947X101

	r						
1	NAMES OF	NAMES OF REPORTING PERSONS					
	Insight Vent	nsight Venture Partners (Cayman) IX, L.P.					
2	CHECK TH	IE APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆			
		_		(b) □			
3	SEC USE C	NI V		(0) =			
3	SEC USE C	INLI					
4		F FUNDS	(See Instructions)				
	OO						
5	CHECK IF	DISCLOSU	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
6	CITIZENSI	HIP OR PL	ACE OF ORGANIZATION				
	Cayman Islands						
		7	SOLE VOTING POWER				
			0				
NUMBE	R OF	OF 8 SHARED VOTING POWER					
SHAR	ES	0	2,555,961 (1)				
BENEFIC	IALLY						
OWNED BY	Y EACH	9	SOLE DISPOSITIVE POWER				
REPORT	TING		0				
PERSON	WITH	10	SHARED DISPOSITIVE POWER				
			2,555,961 (1)				
11	AGGREGA	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	2,555,961 (	1)					
		,					
12	CHECK IF	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
	011201111	11121100	(1) Energy Character (1) Energy Character (1)	_			
13	DER CENT	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)				
13	2.2% (1)	OI CLASS	TREITEDENTED DI AMOUNT IN NOW (11)				
1.4		EDODTEN	C DED COM (Con Instructions)				
14		EPOKIIN	G PERSON (See Instructions)				
	PN						

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS								
1	NAMES OF	KEPOKII	ING PERSONS						
	Indiala Vantana Dada and (Dalaman) IV. I. D								
		Insight Venture Partners (Delaware) IX, L.P.							
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆					
				(b) □					
3	SEC USE O	NLY							
4		FUNDS	(See Instructions)						
	OO								
5	CHECK IF I	DISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
6		IP OR PL	ACE OF ORGANIZATION						
	Delaware								
		7	SOLE VOTING POWER						
NUMBE	R OF		0						
SHAR	ES	8	SHARED VOTING POWER						
BENEFIC			545,013 (1)						
OWNED B'		9	SOLE DISPOSITIVE POWER						
REPORT			0						
PERSON	WITH	10	SHARED DISPOSITIVE POWER						
			545,013(1)						
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	545,013 (1)								
12	CHECK IF T	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
13	PERCENT C	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)						
	0.5% (1)								
14	TYPE OF R	EPORTING	G PERSON (See Instructions)						
	PN								

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1	NAMES OF	REPORT	ING PERSONS							
	Insight Vent	Insight Venture Partners IX (Co-Investors), L.P.								
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆						
				(b) □						
3	SEC USE O	NLY								
4	SOURCE O	F FUNDS	(See Instructions)							
	OO									
5	CHECK IF	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)							
6	CITIZENSE	HIP OR PL	ACE OF ORGANIZATION							
	Cayman Islands									
		7	SOLE VOTING POWER							
			0							
NUMBE	R OF	8	SHARED VOTING POWER							
SHAR	ES		102,682 (1)							
BENEFIC										
OWNED BY	_	9	SOLE DISPOSITIVE POWER							
REPORT			0							
PERSON	WITH	10	SHARED DISPOSITIVE POWER							
			102,682 (1)							
11	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON									
	102,682 (1)									
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)							
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)							
	0.1% (1)									
14		EPORTIN	G PERSON (See Instructions)							
	PN									

**CUSIP No.** 63947X101

-	NIA MEG OF	DEDODE	DIC DEDCOVIC				
1	NAMES OF	REPORT	ING PERSONS				
	Insight Vent	ire Partne	rs Growth-Buyout Coinvestment Fund, L.P.				
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □			
				(b) □			
3	SEC USE O	MI V		(0) =			
3	SEC USE U	NLI					
4	SOURCE O	F FUNDS	(See Instructions)				
	OO						
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)				
			· · · · · · · · · · · · · · · · · · ·	_			
6	CITIZENCI	ID OD DI	ACE OF ORGANIZATION				
U			ACE OF ORGANIZATION				
	Cayman Isla						
		7	SOLE VOTING POWER				
NUMBE	R OF		0				
SHAR	ES	8	SHARED VOTING POWER				
BENEFIC	BENEFICIALLY		2,090,491 (1)				
OWNED BY		9	SOLE DISPOSITIVE POWER				
REPORT	-	,	0 OLL DISTOSTIVE TOWER				
PERSON		10	ON A RED DIGROCUTIVE ROWER				
LEKSON	VV 1 1 1 1	10	SHARED DISPOSITIVE POWER				
			2,090,491 (1)				
11	AGGREGA	TE AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
	2,090,491 (1)						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)				
				_			
13	DED CENT (	DE CLASS	S REPRESENTED BY AMOUNT IN ROW (11)				
13		JI CLASS	NEI RESENTED DI AMOUNT IN KOW (II)				
	1.8% (1)						
14		EPORTIN	G PERSON (See Instructions)				
	PN						

**CUSIP No.** 63947X101

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1	NAMES OF	REPORTI	ING PERSONS		
	Ū		s Growth-Buyout Coinvestment Fund (Cayman), L.P.		
2	CHECK THI	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □ (b) □	
				(в) ш	
3	SEC USE O	NLY			
	COLIDGE OF	ELDIDG			
4	SOURCE OF OO	FUNDS	(See Instructions)		
5	CHECK IF I	ISCLOSU	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)		
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION		
	Cayman Islai				
		7	SOLE VOTING POWER		
NUMBE	R OF		U		
SHAR	_	8	SHARED VOTING POWER		
BENEFICI			1,680,633 (1)		
OWNED BY		9	SOLE DISPOSITIVE POWER		
REPORT			0		
PERSON '		10	SHARED DISPOSITIVE POWER		
PEKSON	WIIH		1,680,633(1)		
			,,000,000(1)		
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON		
11	AUGREGATE AMOUNT DENEFICIALLY OWNED DY EACH REPORTING PERSON				
	1,680,633 (1)				
12	CHECK IF T	HE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)		
13	DED CENT C	OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)		
13	1.5% (1)	if CLASS	REPRESENTED BY AMOUNT IN ROW (11)		
14		EDODTINI	G PERSON (See Instructions)		
14		PULLYOUS	J FERSON (SEC HISHUCHORS)		
PN					

**CUSIP No.** 63947X101

1	LIAMES OF	PEDODTI	AND DEDUCANO						
1	NAMES OF	NAMES OF REPORTING PERSONS							
	7	Insight Vantura Portners Crowth Diviout Coinvestment Fund (Delayara) I. D							
		Insight Venture Partners Growth-Buyout Coinvestment Fund (Delaware), L.P.							
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆					
				(b) □					
_									
3	SEC USE O	NLY							
	COLIDGE OF	C ELINIDO							
4		FFUNDS	(See Instructions)						
-	00	NICCI OCI	IDE OF LECAL PROCEEDING IS DECLURED BUILDIANT TO ITEMS 2(1) 2(1)	П					
5	CHECK IF I	DISCLUSE	JRE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
	CITIZENGII	ID OD DI	A OF OF ODC ANIZATION						
6	Delaware	IP OK PL	ACE OF ORGANIZATION						
	Delaware		COLE MOTING DOMER						
		7	SOLE VOTING POWER						
NUMBE	_	0	U COLLEGE MOTERIC DOMER						
SHAR		8	SHARED VOTING POWER						
BENEFIC			1,545,347 (1)						
OWNED BY		9	SOLE DISPOSITIVE POWER						
REPORT			0						
PERSON	WIIH	10	SHARED DISPOSITIVE POWER						
			1,545,347 (1)						
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	1,545,347 (1	,							
12	CHECK IF T	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)						
	1.3% (1)								
14	TYPE OF R	EPORTING	G PERSON (See Instructions)						
	PN								

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS							
1	NAMES OF	NAMES OF REPORTING PERSONS						
	Insight Venture Partners Growth-Buyout Coinvestment Fund (B), L.P.							
_								
2	CHECK TH	IE APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆				
				(b) □				
3	SEC USE O	NLY						
4	SOURCE O	F FUNDS	(See Instructions)					
	OO							
5	CHECK IF	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSE	HP OR PL	ACE OF ORGANIZATION					
	Cayman Isla	ands						
		7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	ES	8	SHARED VOTING POWER					
BENEFIC	IALLY		1,901,966 (1)					
OWNED BY	Y EACH	9	SOLE DISPOSITIVE POWER					
REPORT	TING		0					
PERSON	WITH	10	SHARED DISPOSITIVE POWER					
			1,901,966 (1)					
11	AGGREGA	TE AMOI	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	1,901,966 (1	1)						
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
			, i ( ), i i i i i i i i i i i i i i i i i i					
13	PERCENT	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
	1.7% (1)		<i>、,</i>					
14		EPORTIN	G PERSON (See Instructions)					
	PN							

**CUSIP No.** 63947X101

	I								
1	NAMES OF	REPORTI	ING PERSONS						
	1								
		Insight Venture Associates X, L.P.							
2	CHECK TH	E APPROI	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a)					
				(b) □					
	<u> </u>								
3	SEC USE O	NLY							
4	SOURCE OF	FUNDS	(See Instructions)						
	OO								
5	CHECK IF I	DISCLOSU	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION						
	Cayman Isla								
		7	SOLE VOTING POWER						
NUMBE	R OF		0						
SHAR	_	8	SHARED VOTING POWER						
BENEFIC			3,947,310 (1)						
OWNED B		9	SOLE DISPOSITIVE POWER						
REPORT		-	0						
PERSON	WITH	10	SHARED DISPOSITIVE POWER						
		10	3,947,310 (1)						
11	AGGREGAT	E AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
11	rioditLorii	Limoo	THE BENEFICINEET OWNED BY ENCIT REPORTING LENGTH						
	3,947,310 (1	)							
12			REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)	П					
12	CHECKI	112 1100	RESIDENT TO THE TOTAL OF THE POPULATION OF THE P						
13	PERCENT (	F CLASS	REPRESENTED BY AMOUNT IN ROW (11)						
10	3.4% (1)	or CL/100	REFRESERVED DT AMOUNT IN ROW (11)						
14		EPORTING	G PERSON (See Instructions)						
14	PN	DIOKIIN	3 I ERSON (See Histractions)						
	L I N								

**CUSIP No.** 63947X101

1	NAMES OF	REPORTI	ING PERSONS			
	Insight Ventu	re Associa	ates X, Ltd.			
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)  (a) □					
				(b) □		
3	SEC USE ON	<b>ILY</b>				
4	SOURCE OF OO	FUNDS	(See Instructions)			
5		ISCLOSU	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)			
	~~~~~	OD DI				
6	CITIZENSH Cayman Islar		ACE OF ORGANIZATION			
	,	7	SOLE VOTING POWER			
NUMBE	R OF		0			
SHAR	ES	8	SHARED VOTING POWER			
BENEFIC			3,947,310 (1)			
OWNED BY		9	SOLE DISPOSITIVE POWER			
REPORT PERSON			0			
LENSON	WIIII	10	SHARED DISPOSITIVE POWER 3,947,310 (1)			
11	AGGREGAT	E AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON			
	3,947,310 (1	/				
12	CHECK IF T	HE AGGI	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)			
13		F CLASS	REPRESENTED BY AMOUNT IN ROW (11)			
	3.4% (1)					
14		EPORTING	G PERSON (See Instructions)			
	CO					

**CUSIP No.** 63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS						
	Insight Vent	ıre Associ	ates IX, L.P.					
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆				
_				(b) $\square$				
3	SEC USE O	NII W		(0)				
3	SEC USE U	NLI						
4	SOURCE O	F FUNDS	(See Instructions)					
	OO							
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSH	ID OB DI	ACE OF ORGANIZATION					
U	Cayman Isla		ACL OF ORGANIZATION					
	Cayman Isia		GOLD MOTERIC BOWER					
		7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	ES	8	SHARED VOTING POWER					
BENEFICI	ALLY		8,347,720 (1)					
OWNED BY	Z EACH	9	SOLE DISPOSITIVE POWER					
REPORT	ING		0					
PERSON '		10	SHARED DISPOSITIVE POWER					
LINGOI	,,,,,,,,	10						
			8,347,720 (1)					
11	AGGREGA	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	8,347,720 (1)							
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13	PERCENT (	OF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)					
	7.3% (1)							
14	( )	ED\DTIN	G PERSON (See Instructions)					
14		EFURIIN	O FERSON (SEE HISH UCHORS)					
	PN							

**CUSIP No.** 63947X101

1	NAMES OF	DEDODT	ING PERSONS						
1	NAMES OF	KEPUKI	ING PERSONS						
	Luciald Vantous Associates IV 141								
		Insight Venture Associates IX, Ltd.							
2	CHECK TH	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) 🗆					
				(b) □					
3	SEC USE O	NLY							
4	SOURCE O	F FUNDS	(See Instructions)						
	OO								
5	CHECK IF I	DISCLOSU	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION						
	Cayman Isla	nds							
		7	SOLE VOTING POWER						
NUMBE	R OF		0						
SHAR	-	8	SHARED VOTING POWER						
BENEFIC			8,347,720 (1)						
OWNED B		9	SOLE DISPOSITIVE POWER						
REPORT	_		0						
PERSON		10	SHARED DISPOSITIVE POWER						
		10	8,347,720 (1)						
11	ACCRECAT	E AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
11	AUGKEUA	E AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	8,347,720 (	1							
12			REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
12	CHECK IF	пе Абб	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See HISHUCHORS)	Ц					
12	DED CENTE (	OF OT A CO	DEDDECENTED DV AMOUNT IN DOW (11)						
13		JF CLASS	S REPRESENTED BY AMOUNT IN ROW (11)						
1.4	7.3% (1)	EDODER!	O DED COM (O. J )						
14		EPORTIN	G PERSON (See Instructions)						
	CO								

**CUSIP No.** 63947X101

1	NAMES OF	NAMES OF REPORTING PERSONS						
	Insight Vent	Insight Venture Associates Growth-Buyout Coinvestment, L.P.						
2	СНЕСК ТН	E APPRO	PRIATE BOX IF A MEMBER OF A GROUP (See Instructions)	(a) □ (b) □				
3	SEC USE O	NLY						
4		F FUNDS	(See Instructions)					
	OO							
5	CHECK IF I	DISCLOS	URE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)					
6	CITIZENSH	IP OR PL	ACE OF ORGANIZATION					
	Cayman Isla	nds						
		7	SOLE VOTING POWER					
NUMBE	R OF		0					
SHAR	-	8	SHARED VOTING POWER					
BENEFICI			7,218,437 (1)					
OWNED BY	Z EACH	9	SOLE DISPOSITIVE POWER					
REPORT	ING		0					
PERSON '	WITH	10	SHARED DISPOSITIVE POWER					
			7,218,437 (1)					
11	AGGREGAT	ΓΕ AMOU	INT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	7,218,437 (1)							
12	CHECK IF	THE AGG	REGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)					
13		OF CLASS	REPRESENTED BY AMOUNT IN ROW (11)					
	6.3% (1)							
14	TYPE OF R	EPORTIN	G PERSON (See Instructions)					
	PN							

**CUSIP No.** 63947X101

-	The grant property and property								
1	NAMES OF REPORTING PERSONS								
	Insight Venti	Insight Venture Associates Growth-Buyout Coinvestment Ltd.							
2	CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions) (a								
	(b) □								
				<b>\</b>					
3	SEC USE ONLY								
3	SEC USE ONE!								
4	4 SOURCE OF FUNDS (See Instructions)								
	00								
5	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)								
6	CITIZENSHIP OR PLACE OF ORGANIZATION Cayman Islands								
		7	SOLE VOTING POWER						
NUMBER OF		·	0						
		8	SHARED VOTING POWER						
SHARES		o							
BENEFICIALLY			7,218,437 (1)						
OWNED BY EACH		9	SOLE DISPOSITIVE POWER						
REPORTING			0						
PERSON WITH		10	SHARED DISPOSITIVE POWER						
			7,218,437 (1)						
11	AGGREGAT	TE AMOU	NT BENEFICIALLY OWNED BY EACH REPORTING PERSON						
	7,218,437 (1	)							
12	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)								
12	CHECKII	TIL AGG	REGATE AMOUNT IN NOW (11) EXCEODES CERTAIN STIARES (See instructions)						
12	DED CENT OF CLASS DEDDESCENTED DV AMOUNT IN DOW (11)								
13									
	6.3% (1)								
14		G PERSON (See Instructions)							
	CO								

**CUSIP No.** 63947X101

1	NAMES OF REPORTING PERSONS						
	Insight Holdings Group, LLC						
2	2 CHECK TH		APPROPRIATE BOX IF A MEMBER OF A GROUP (See Instructions)				
	(b) □						
3	SEC USE ONLY						
4	SOURCE OF FUNDS (See Instructions) OO						
5	CHECK IF DISCLOSURE OF LEGAL PROCEEDING IS REQUIRED PURSUANT TO ITEMS 2(d) or 2(e)						
6	CITIZENSHIP OR PLACE OF ORGANIZATION Delaware						
•		7	SOLE VOTING POWER				
NUMBER OF			0				
SHARES		8	SHARED VOTING POWER				
BENEFICIALLY		•	19,513,467 (1)				
OWNED BY EACH REPORTING		9	SOLE DISPOSITIVE POWER				
PERSON WITH		10	SHARED DISPOSITIVE POWER				
		10	19,513,467 (1)				
11	AGGREGAT	AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
	19,513,467 (1)						
12	CHECK IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES (See Instructions)						
13	PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)						
	17.0% (1)						
14	TYPE OF REPORTING PERSON (See Instructions)						
	00						

This Amendment No. 7 to Schedule 13D (this "Amendment No. 7") is being filed on behalf of the Reporting Persons (as defined below) with respect to the shares of Common Stock, par value \$0.0005 per share (the "Common Stock"), of nCino, Inc., a Delaware corporation (the "Issuer"), to amend the Schedule 13D filed with the U.S. Securities and Exchange Commission (the "SEC") on January 18, 2022 (the "Schedule 13D"), as previously amended on September 1, 2023, April 3, 2024, April 9, 2024, June 14, 2024, June 26, 2024 and July 15, 2024 (the "Amendment No. 6") on behalf of the following persons (each, a "Reporting Person", and collectively, the "Reporting Persons"): (i) Insight Venture Partners X, L.P., a Cayman Islands exempted limited partnership ("IVP X"); (ii) Insight Venture Partners (Cayman) X, L.P., a Cayman Islands exempted limited partnership ("IVP Cayman X"); (iii) Insight Venture Partners (Delaware) X, L.P., a Delaware limited partnership ("IVP Delaware X"); (iv) Insight Venture Partners X (Co-Investors), L.P., a Cayman Islands exempted limited partnership ("IVP Co-Investors X" and, together with IVP X, IVP Cayman X and IVP Delaware X, the "IVP X Funds"); (v) Insight SN Holdings, LLC, a Delaware limited liability company ("IVP X HoldCo 1"); (vi) Insight SN Holdings 2, LLC, a Delaware limited liability company ("IVP X HoldCo 2" and, together with IVP X HoldCo 1, the "IVP X HoldCos"); (vii) Insight Venture Partners IX, L.P., a Cayman Islands exempted limited partnership ("IVP IX"), (viii) Insight Venture Partners (Cayman) IX, L.P., a Cayman Islands exempted limited partnership ("IVP Cayman IX"), (ix) Insight Venture Partners (Delaware) IX, L.P., a Delaware limited partnership ("IVP Delaware IX"), (x) Insight Venture Partners IX (Co-Investors), L.P., a Cayman Islands exempted limited partnership ("IVP Co-Investors IX" and, together with IVP IX, IVP Cayman IX and IVP Delaware IX, the "IVP IX Funds"); (xi) Insight Venture Partners Growth-Buyout Coinvestment Fund, L.P., a Cayman Islands exempted limited partnership ("IVP GBCF"), (xii) Insight Venture Partners Growth-Buyout Coinvestment Fund (Cayman), L.P., a Cayman Islands exempted limited partnership ("IVP Cayman GBCF"), (xiii) Insight Venture Partners Growth-Buyout Coinvestment Fund (Delaware), L.P., a Delaware limited partnership ("IVP Delaware GBCF"), (xiv) Insight Venture Partners Growth-Buyout Coinvestment Fund (B), L.P., a Cayman Islands exempted limited partnership ("IVP B GBCF" and, together with IVP GBCF, IVP Cayman GBCF and IVP Delaware GBCF, the "IVP GBCF Funds"); (xv) Insight Venture Associates X, L.P., a Cayman Islands exempted limited partnership ("IVA X"); (xvi) Insight Venture Associates X, Ltd., a Cayman Islands exempted company ("IVA X Ltd"); (xvii) Insight Venture Associates IX, L.P., a Cayman Islands exempted limited partnership ("IVA IX"); (xviii) Insight Venture Associates IX, Ltd., a Cayman Islands exempted company ("IVA IX Ltd"); (xix) Insight Venture Associates Growth-Buyout Coinvestment, L.P., a Cayman Islands exempted limited partnership ("IVA GBC"); (xx) Insight Venture Associates Growth-Buyout Coinvestment Ltd., a Cayman Islands exempted company ("IVA GBC Ltd"); and (xxi) Insight Holdings Group, LLC, a Delaware limited liability company ("Holdings"). This Amendment No. 7 is being filed to correct inadvertent typographical errors in the number of shares of Common Stock that were reported in the Amendment No. 6 as beneficially owned by Insight Venture Partners X, L.P., Insight Venture Partners (Delaware) X, L.P., Insight Venture Partners X (Co-Investors), L.P., Insight SN Holdings 2, LLC, Insight Venture Associates X, L.P., Insight Venture Associates X, Ltd. and Insight Holdings Group, LLC, as well as to report additional transactions by the Reporting Persons from June 25, 2024 to July 3, 2024 which would have otherwise been reported on Amendment No. 6. The correct number of shares of Common Stock beneficially owned by the Reporting Persons as of the Amendment No. 6 is reported under Item 5 below. Except as set forth herein, this Amendment No. 7 does not modify any of the information previously reported by the Reporting Persons in the Amendment No. 6.

#### Item 3. Source and Amount of Funds or Other Considerations.

Item 3 of the Schedule 13D is amended to add the following:

On June 25, 2024, the Reporting Persons sold 68,766 shares of Common Stock in open market transactions at a price per share of \$31.51. These shares were sold in multiple transactions at prices ranging from \$31.500 to \$31.530, inclusive. The Reporting Persons undertake to provide to the Issuer, any security holder of the Issuer, or the staff of the SEC, upon request, full information regarding the number of shares sold at each separate price.

On June 26, 2024, the Reporting Persons sold 6,753 shares of Common Stock in open market transactions at a price per share of \$31.51. These shares were sold in multiple transactions at prices ranging from \$31.500 to \$31.550, inclusive. The Reporting Persons undertake to provide to the Issuer, any security holder of the Issuer, or the staff of the SEC, upon request, full information regarding the number of shares sold at each separate price.

On June 27, 2024, the Reporting Persons sold 569,200 shares of Common Stock in open market transactions at a price per share of \$31.50.

On July 2, 2024, the Reporting Persons sold 133,487 shares of Common Stock in open market transactions at a price per share of \$31.51. These shares were sold in multiple transactions at prices ranging from \$31.500 to \$31.565, inclusive. The Reporting Persons undertake to provide to the Issuer, any security holder of the Issuer, or the staff of the SEC, upon request, full information regarding the number of shares sold at each separate price.

On July 3, 2024, the Reporting Persons sold 9,922 shares of Common Stock in open market transactions at a price per share of \$31.51. These shares were sold in multiple transactions at prices ranging from \$31.500 to \$31.600, inclusive. The Reporting Persons undertake to provide to the Issuer, any security holder of the Issuer, or the staff of the SEC, upon request, full information regarding the number of shares sold at each separate price.

On July 11, 2024, the Reporting Persons sold 5,363,248 shares of Common Stock in open market transactions, of which 4,500,000 shares of Common Stock were sold at a price per share of \$31.50 and 856,591 shares were sold in multiple transactions at prices ranging from \$31.000 to \$31.675, inclusive. The Reporting Persons undertake to provide to the Issuer, any security holder of the Issuer, or the staff of the SEC, upon request, full information regarding the number of shares sold at each separate price.

#### Item 5. Interest in Securities of the Issuer.

Items 5(a) and 5(b) of the Schedule 13D are amended as follows:

The responses of the Reporting Persons on the cover pages hereof are incorporated herein by reference. As of the Amendment No. 6, the Reporting Persons beneficially owned an aggregate of 19,513,467 shares of Common Stock, which represented approximately 17.0% of the Common Stock outstanding. The percentage of the Common Stock beneficially owned by each Reporting Person as reported herein (including on the cover pages hereof) is calculated based on 115,084,198 shares of Common Stock outstanding as of May 24, 2024, as set forth in the Issuer's quarterly report for the quarterly period ended April 30, 2024, as filed with the SEC on May 29, 2024 (the "10-Q").

Each of Holdings, IVA X Ltd, IVA IX Ltd, IVA GBC Ltd, IVA X, IVA IX and IVA GBC expressly declare that nothing herein shall be construed as an admission that it is, for the purposes of sections 13(d) or 13(g) of the Act or for any other purpose, the beneficial owner of any securities covered hereby. IVP X expressly declares that nothing herein shall be construed as an admission that it is, for the purposes of sections 13(d) or 13(g) of the Act or for any other purpose, the beneficial owner of all of the securities owned by the IVP X HoldCos.

As of the Amendment No. 6, 255,130 shares of Common Stock (includes 5,874 restricted stock units) were beneficially owned by Jeffrey Horing, a Scheduled Person, and to the Reporting Persons' knowledge, no shares of Common Stock were beneficially owned by any other Scheduled Person.

Item 5(c) of the Schedule 13D is amended as follows:

The information contained in Item 3 of this Amendment No. 7 is incorporated herein by reference, as applicable.

#### Item 7. Material to Be Filed as Exhibits.

Exhibit 7.1 Joint Filing Agreement, dated as of January 18, 2022, by and among the Reporting Persons (incorporated by reference to Exhibit 7.1 to the Schedule 13D filed on behalf of the Reporting Persons with the SEC on January 18, 2022).

#### **SIGNATURES**

After reasonable inquiry and to the best of our knowledge and belief, the undersigned certify that the information set forth in this statement is true, complete and correct.

Dated: July 24, 2024 INSIGHT VENTURE PARTNERS X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024 INSIGHT VENTURE PARTNERS (CAYMAN) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024 INSIGHT VENTURE PARTNERS (DELAWARE) X, L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024 INSIGHT VENTURE PARTNERS X (CO-INVESTORS), L.P.

By: Insight Venture Associates X, L.P., its general partner By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024 INSIGHT SN HOLDINGS, LLC

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024 INSIGHT SN HOLDINGS 2, LLC

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024 INSIGHT VENTURE PARTNERS IX, L.P.

By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos

Title: Authorized Officer

Dated: July 24, 2024

**INSIGHT VENTURE PARTNERS (CAYMAN) IX, L.P.** By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner

/s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

# INSIGHT VENTURE PARTNERS (DELAWARE) IX, L.P. Dated: July 24, 2024 By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer INSIGHT VENTURE PARTNERS IX (CO-INVESTORS), L.P. Dated: July 24, 2024 By: Insight Venture Associates IX, L.P., its general partner By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer Dated: July 24, 2024 INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND, L.P. general partner By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its

general partner

/s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

#### INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (CAYMAN), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its

general partner

Dated: July 24, 2024

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

/s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024

# INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (DELAWARE), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024

# INSIGHT VENTURE PARTNERS GROWTH-BUYOUT COINVESTMENT FUND (B), L.P.

By: Insight Venture Associates Growth-Buyout Coinvestment, L.P., its general partner

By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its

general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024

#### INSIGHT VENTURE ASSOCIATES X, L.P.

By: Insight Venture Associates X, Ltd., its general partner

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

Dated: July 24, 2024

#### INSIGHT VENTURE ASSOCIATES X, LTD.

By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

INSIGHT VENTURE ASSOCIATES IX, L.P. Dated: July 24, 2024 By: Insight Venture Associates IX, Ltd., its general partner /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer Dated: July 24, 2024 INSIGHT VENTURE ASSOCIATES IX, LTD. By: /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer Dated: July 24, 2024 INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT COINVESTMENT, L.P. By: Insight Venture Associates Growth-Buyout Coinvestment, Ltd., its general partner By: /s/ Andrew Prodromos Name: Andrew Prodromos Title: Authorized Officer INSIGHT VENTURE ASSOCIATES GROWTH-BUYOUT Dated: July 24, 2024 COINVESTMENT, LTD. By: /s/ Andrew Prodromos

Name: Andrew Prodromos Title: Authorized Officer

INSIGHT HOLDINGS GROUP, LLC

By: <u>/s/ Andrew Prodromos</u>

Name: Andrew Prodromos Title: Attorney-in-fact

Dated: July 24, 2024